

STARTING THE LINE, WE BUILT A FRIENDSHIP

Marco Sabbadini, Site Manager at LMZ, Interviewed by Marina Onucheva, on the “ЗА ПЕРЕДОВУЮ МЕТЛУРГИЮ”.

On the Day of Metallurgy in Russia “день Metallурга”, Danieli was honored to be interviewed by the Metallurgical Journal regarding the personal commitments needed to startup the Lysva Colour Coating and Printing Line, on the difficulty of launching such a prototype line and what “job” or “commitment” means for Danieli personnel; so to give the example to the whole metallurgical community, like the heroes of old times.

This CCL and Printing Line was awarded the “Innovation Award 2016” at the Moscow event, as being capable to produce printed material with rotogravure technology at 80 mpm speed with focus accuracy less than 1 mm and mechanical characteristics within Euronorm and Ghost quality standards not by conventional application of plastics, but rather with print ink and 3D lacks.

The interview printed on the “ЗА ПЕРЕДОВУЮ МЕТЛУРГИЮ” on July 14, 2017, is a clear example of how with great personal commitment true for both teams, great success can be achieved. The task was challenging, but through the peace of mind coming from the competence and correct attitude to solve elegantly all issues, common to all such jobs, both professionally and personally, the job is well under-way and there is time for a cup of tea.

We met with Marco Sabbadini in his rented apartment in Lysva. We had a conversation over a cup of tea. On the eve of the completion of work on Color Coating Line with Print technology and its completed commissioning, we talk mostly about business with representative of Italian company Danieli, but we also touch on other topics. We communicate in Russian. Marco understands the essence of the questions and directly response to them.

How did you manage to master the spoken Russian? You probably attended some courses?

I did not. I worked at Russian site where there were three thousands of constructors, it was a large site. Five or six interpreters could not help everybody. I had to speak Russian by myself. First couple of months I was afraid I could not, but then I've manage to do this...

Most likely, you have the talent to foreign languages?

(shrug his shoulders) I can speak, write and read in English. I know the language well.

How long have you been working on LMZ site?

From the very beginning, when the most part of equipment was mounted, the line was equipped by 80%. It was December 30, 2015. Commissioning was to start. There was already my colleague on site, Andrey Khodko. I arrived as a Commissioning Manager.

What was your first impression of your new place of work?

Small town. I like small towns. They give you the feeling of family atmosphere and I like this feeling. I immediately realize it is a good sign and everything will be ok. Then on site I saw - there is a family there. I work with Danieli for eleven years, including eight years in Russia, but I had this feeling for the first time.

Please explain what you mean by talking about family?

There is time for work, but there is time for communication and jokes. It is important for us. It is not our country here, not our town, not our culture. Good attitude is important.

What was the attitude to work?

At the time when I came, it was difficult. The equipment erection was finishing, commissioning was starting. There were a lot of questions. Everybody understood – there are problems and there are origins of problems. No one was looking for the guilty. Everybody understood the seller made mistakes, the buyer made mistakes, everybody who works-can make mistakes. The problems need to be solved, they are mutual. It was good system of relationship.

With whom of our specialists did you communicate closely?

First one whom I met was Ivan Ogorodov. What a man! First, he is a person, and then a specialist. Again, I pay attention, it is a family! Ivan Kolyvanov, Sergey Filippov.. It was a tension in work, but their sense of humor always made it easier. These thirty seconds were necessary to go further and solve the issues, it worked out. Yuriy Mazunin is a clever person, excellent specialist...

What can you tell about the line that was commissioned?

LMZ needs such line. It is a fresh air for the plant and town. It is the first line in European Union. There are such lines in China, Asia, but not in Europe. Very high level of technology automation, great opportunities. Performance tests showed that the line is ready. Quality and volumes of production corresponds to guarantee obligations. Volumes could be even more than written by contract. Automatic control system of technological process works properly, by established algorithm.

Marco, do you think operator are ready to work?

Operators work by themselves, without Danieli specialists. They made minimum mistakes, which can be fixed by them. They are accurate and clever, they will be improving themselves, solving issues of quality and quantity.

It is important for us that the line performs its functions, functioning good, without problems for people. The most important is to solve the issue with ventilation in printers room, to make equipment safe for operators. We don't run away from it, we still work to reach the best result. I am sure that soon this question will be solved, sooner than written by contract. Apartments, cars, planes – they all cost money...

What do you wish our personnel on the eve of Metallurgists' day?

I was pleased to work with LMZ – here I found specialists and friends. We have built friendship. I wish my LMZ friends to have a good life, health and love. I wish they wouldn't change – be good people as they are now. Do not stop at what has been achieved, to work better and better. We are ready to help even when we leave. We are open, we are in contact.